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13  
14 **UNITED STATES DISTRICT COURT**  
15 **CENTRAL DISTRICT OF CALIFORNIA**  
16 **WESTERN DIVISION**

17 GRASSHOPPER HOUSE, LLC,  
18 Plaintiff,  
19 v.  
20 CLEAN & SOBER MEDIA  
LLC, et al.,  
21 Defendants.

Case No. 2:18-CV-923 SVW (RAOx)

**MEMORANDUM OF POINTS AND  
AUTHORITIES IN SUPPORT OF  
DEFENDANTS' MOTION TO  
DISMISS ALL CAUSES OF ACTION  
IN FIRST AMENDED COMPLAINT  
PURSUANT TO FEDERAL RULE OF  
CIVIL PROCEDURE 12(b)(6)**

Date: July 2, 2018  
Time: 1:30 p.m.  
Location: Courtroom 10A  
Judge: Hon. Stephen V. Wilson

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1 Defendants Clean & Sober Media LLC (“Sober Media”), Cliffside Malibu  
2 (“Cliffside”), and Richard L. Taite submit this memorandum in support of their motion  
3 to dismiss Plaintiff Grasshopper House, LLC’s (“Grasshopper”) First Amended  
4 Complaint (“Amended Complaint” or “FAC”). Defendants have concurrently filed a  
5 Special Motion to Strike (“Anti-SLAPP Motion”) seeking to strike all state-law claims.

6 **PRELIMINARY STATEMENT**

7 Grasshopper filed this lawsuit because it dislikes the reviews and star ratings that  
8 *The Fix*, a rehab review website, published about Passages Malibu and its competitor  
9 Cliffside. Grasshopper concedes those reviews were published more than six years  
10 ago—before Sober Media purchased the site out of bankruptcy in 2013. It alleges that  
11 both reviews have remained identical under Sober Media’s ownership, although both  
12 facilities’ star ratings have increased slightly. And it has neither identified a false factual  
13 statement in the reviews, nor argued that the star ratings are inconsistent with the  
14 reviews they accompany. Grasshopper nonetheless contends that these ratings—which,  
15 along with the reviews, constitute unactionable protected opinion—have somehow  
16 caused it \$50,000,000.00 in damages.

17 In opposing Defendants’ motion to dismiss the original complaint, Grasshopper  
18 argued that two supposedly false statements *elsewhere* on *The Fix*—both published in  
19 2014—transformed the ratings and reviews into statements of fact actionable under the  
20 Lanham Act and California law. Grasshopper’s Opp. to Mot. to Dismiss (“MTD Opp.”)  
21 3, 9, ECF No. 17. Those statements are:

- 22 1. That *The Fix* possessed at least five completed 20-question surveys from alumni  
23 of Passages Malibu and Cliffside whose individual star ratings were averaged to  
24 form the exclusive basis for the star ratings posted on *The Fix*. FAC ¶¶ 23, 26(b)-  
25 (c) (the “Process Statement”), ECF No. 30; and
- 26 2. That *The Fix*’s “stated editorial mission—and sole bias—is to destigmatize all  
27 forms of addiction and mental health matters, support recovery, and assist toward  
28 humane policies and resources.” FAC ¶ 26(a) (the “Mission Statement”).



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1 The Court rejected Grasshopper’s arguments and dismissed the case. It  
2 concluded that the state and federal false advertising claims based on the Process or  
3 Mission Statements were time-barred. Order 5-7, ECF No. 29. It also concluded the  
4 false advertising claims failed because Grasshopper’s “allegations of harm were vague  
5 and conclusory.” Specifically, the Court stated that Grasshopper failed to explain how  
6 slightly increasing the facilities’ ratings “caused a diversion of sales from Passages to  
7 Cliffside or a lessening of the goodwill associated with Plaintiff’s products when *The*  
8 *Fix* had always given Cliffside a substantially higher rating than Passages.” Order 7  
9 (citation, brackets, and ellipsis omitted).

10 Grasshopper’s Amended Complaint, which relies on the same two allegedly  
11 false statements, fails to remedy *any* of these defects.

12 **First**, as to the Process Statement, *The Fix* says it “invite[s] *selected centers* to  
13 solicit former clients to complete a detailed, 20-question survey,” FAC ¶ 21 (emphasis  
14 added), and Grasshopper itself claims “[n]o one ever contacted Passages or gave them  
15 a survey to pass out to their alumni.” Request for Judicial Notice (“RJN”) Ex. B at 4.  
16 As the Court put it, this means Grasshopper “knew or reasonably could have discovered  
17 whether *The Fix* ever sent surveys to Passages [for it to then send to its] alumni,” and  
18 thus “whether it had a claim for false advertising when it had constructive notice of the  
19 review policy on October 1, 2014.” Order 6. Any claim based on the Process Statement  
20 is accordingly time-barred for the same reasons the Court has already explained.

21 **Second**, claims related to the Mission Statement also are time-barred. As the  
22 Court previously held, to avoid the statute of limitations with respect to those claims,  
23 Grasshopper must show not only that it was unaware of Sober Media and Cliffside’s  
24 common ownership, but also “that it could not have discovered this relationship  
25 through reasonable diligence.” Order 7. And just as “[t]here [were] no such allegations  
26 in the [original] complaint,” so too in the Amended Complaint. *Id.* Although  
27 Grasshopper has added further allegations regarding its *lack of knowledge*,  
28 conspicuously absent are any allegations that it *undertook the required investigation*.

1 That is because no such investigation was undertaken. Claims based on the Mission  
2 Statement are thus time-barred for the same reasons the Court has already explained.

3 *Third*, as to harm, the Amended Complaint offers *materially identical* “vague  
4 and conclusory” allegations as the original complaint—it just rearranges them slightly.  
5 *Compare* Compl. ¶ 27, ECF No. 1, with FAC ¶¶ 27-29. Once again, Grasshopper has  
6 not alleged, because it cannot allege, “facts explaining how the addition of a single star  
7 to Cliffside’s rating” caused it harm—let alone how *increasing* Passages’ rating caused  
8 it harm. Order 7.

9 Nor has it alleged how the Process or Mission Statements caused it harm. It  
10 remains implausible that any consumer forwent treatment at Passages based on these  
11 statements rather than the review and rating; by Grasshopper’s own admission, “[v]ery  
12 frequently, they don’t even read [anything] beyond the rating.” Hrg. Tr. 16, ECF No.  
13 31. Thus, even if Grasshopper’s false advertising claims were not time-barred, as the  
14 Court already has explained, they still would fail because there is no nexus between  
15 the complained-of conduct and the \$50,000,000.00 in alleged damages.

16 These arguments apply with equal force to Grasshopper’s remaining state law  
17 claims, all of which flow from the same alleged false statements. The Court should  
18 therefore dismiss the Amended Complaint—this time with prejudice—for the same  
19 reasons it dismissed Grasshopper’s original complaint.

20 **APPLICABLE LEGAL STANDARDS**

21 In deciding a motion to dismiss under Rule 12(b)(6), courts must accept as true  
22 all “well-pleaded factual allegations” in a complaint. *Ashcroft v. Iqbal*, 556 U.S. 662,  
23 679 (2009). But “courts are not bound to accept as true a legal conclusion couched as  
24 a factual allegation.” *Bell Atl. Corp. v. Twombly*, 550 U.S. 544, 555 (2007) (citations  
25 omitted). Further, the “[f]actual allegations must be enough to raise a right to relief  
26 above the speculative level.” *Id.* Thus, a complaint must (1) “contain sufficient  
27 allegations of underlying facts to give fair notice and to enable the opposing party to  
28 defend itself effectively,” and (2) “plausibly suggest an entitlement to relief, such that

1 it is not unfair to require the opposing party to be subjected to the expense of discovery  
2 and continued litigation.” *Starr v. Baca*, 652 F.3d 1202, 1216 (9th Cir. 2011).

3 Courts “need not . . . accept as true allegations that contradict matters properly  
4 subject to judicial notice or by exhibit.” *Sprewell v. Golden State Warriors*, 266 F.3d  
5 979, 988 (9th Cir. 2001). Courts may properly consider “documents incorporated into  
6 the complaint by reference, and matters of which a court may take judicial notice.”  
7 *Tellabs, Inc. v. Makor Issues & Rights, Ltd.*, 551 U.S. 308, 322 (2007). Courts also may  
8 consider a document if it “is integral to the plaintiff’s claims and its authenticity is not  
9 disputed,” even if the plaintiff does not attach that document or reference it in the  
10 complaint. *Parrino v. FHP, Inc.*, 146 F.3d 699, 706 & n.4 (9th Cir. 1998).

11 “In alleging fraud or mistake, a party must state with particularity the  
12 circumstances constituting fraud or mistake.” Fed. R. Civ. P. 9(b). Thus, under  
13 Rule 9(b), “averments of fraud must be accompanied by ‘the who, what, when, where,  
14 and how’ of the misconduct charged.” *Vess v. Ciba-Geigy Corp. USA*, 317 F.3d 1097,  
15 1106 (9th Cir. 2003). When such a claim “fail[s] to satisfy the heightened pleading  
16 requirements of Rule 9(b), a district court may dismiss the . . . claim.” *Id.* at 1107.

17 Courts should deny leave to amend where “allegation of other facts consistent  
18 with the challenged pleading could not possibly cure the deficiency.” *Schreiber Distrib.*  
19 *Co. v. Serv-Well Furniture Co., Inc.*, 806 F.2d 1393, 1401 (9th Cir. 1986). And “[a]s  
20 here, where the plaintiff has previously been granted leave to amend and has  
21 subsequently failed to add the requisite particularity to its claims, the district court’s  
22 discretion to deny leave to amend is particularly broad.” *Zucco Partners, LLC v.*  
23 *Digimarc Corp.*, 552 F.3d 981, 1007 (9th Cir. 2009).

## 24 ALLEGATIONS AND BACKGROUND

25 Although the Court is already familiar with the events giving rise to this lawsuit,  
26 this section summarizes the factual background. It also identifies allegations in the  
27 Amended Complaint that are implausible or contradicted by materials the Court may  
28 consider at this stage. As explained in the RJN, the Court may take notice of Exhibits

1 A-D in determining whether the allegations in the Amended Complaint fail to state a  
2 claim for relief under Rule 12(b)(6) of the Federal Rules of Civil Procedure.

3 **A. In 2011, *The Fix* reviews Passages.**

4 The events giving rise to this lawsuit began in 2011 when *The Fix*—at that time  
5 owned by Recovery Media LLC (related in no way to any Defendant)—published a  
6 review and rating of Passages on its website (the “2011 Passages Review”). The 2011  
7 Passages Review contained 916 words of facts and editorial copy. RJN Ex. A at 2-3. It  
8 also included an overall star rating, along with star ratings for three service components  
9 (accommodations, food, and treatment). *Id.* at 2. Passages received 5/5 stars for both  
10 accommodations and food, but 1/5 stars for treatment. *Id.* It received an overall rating  
11 of 2/5. *Id.* at 5. Only after Sober Media purchased *The Fix* in 2013 did Passages’ overall  
12 rating increase to 2.5 stars. *Id.* at 9.

13 The 2011 Passages Review expressed opinions about each service component  
14 based on stated facts. Unsurprisingly, given the accompanying star ratings, the opinions  
15 expressed regarding accommodations and food were quite positive, while the opinions  
16 about Passages’ treatment were quite negative. For example:

17 Neither of the Prentisses have bothered to seek degrees in the field of  
18 addiction treatment, but their best-selling book reduces the road to  
19 lifelong sobriety to three simple steps: 1) believe in a cure, 2) discover  
20 and heal your inner problems, and 3) embrace a philosophy based on  
21 universal truth. (It also doesn’t hurt if you’re able to pony up nearly  
22 \$100,000 a month.)

23 Though Passages widely advertises [its] alleged 80% “cure rate,” several  
24 former clients and ex-employees energetically dispute that number. . . .  
25 [O]ne in-the-know employee estimates the Center’s success rate at closer  
26 to 10%. So Prentiss’s insistence that he has discovered the “cure” for  
27 addiction—and the volley of late-night TV ads promoting that claim—has  
28 outraged many colleagues in the recovery industry. . . . Not that the

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1           Prentisses much care. . . . Their much-maligned “Addiction Cure” book  
2           reportedly earns them extra millions of dollars a year. Whenever they’re  
3           on the premises, father and son both park their matching fire-engine red  
4           Porsches side-by-side on Passage’s winding driveway.

5 RJN Ex. A at 6.

6           The Amended Complaint alleges that Grasshopper disliked and, beginning in  
7           2011, repeatedly complained about the review. FAC ¶¶ 15, 18. But Grasshopper has  
8           never identified or disputed *any* factual statement in the 2011 Passages Review as false  
9           or misleading.

10           **B. In 2012, *The Fix* reviews Cliffside.**

11           In 2012, *The Fix* published a review of Cliffside Malibu that consisted of 674  
12           words of facts and editorial copy (the “2012 Cliffside Review”). RJN Ex. A at 13-14.  
13           It included star ratings for food (4/5), accommodations (5/5), treatment (4/5) and  
14           overall (4/5). *Id.* at 13. The Amended Complaint contains numerous references to the  
15           2012 Cliffside Review. *See, e.g.*, FAC ¶ 24. But, again, Grasshopper has never alleged  
16           that *any* factual statement in the 2012 Cliffside Review is false or misleading.

17           **C. Inaccuracies related to the 2012 Cliffside Review and Recovery**  
18           **Media’s review process.**

19           The Amended Complaint contains two inaccurate allegations regarding the 2012  
20           Cliffside Review and *The Fix*’s review process under Recovery Media. First, the  
21           Amended Complaint alleges (conclusorily) that Recovery Media gave Cliffside Malibu  
22           a positive review “because Cliffside Malibu was willing to enter into a commercial  
23           relationship with Recovery Media.” FAC ¶ 15. This is a re-run of the “native  
24           advertising” allegation from the original complaint. *Compare* Compl. ¶¶ 4, 15, 25(b),  
25           with FAC ¶¶ 15, 26(b). But as the Court explained in its previous dismissal order,  
26           Recovery Media’s bankruptcy filings “contradict” this allegation. Order 7 n.3.  
27           “According to the judicially noticed filings, Cliffside [first] paid Recovery Media for  
28           advertising in 2013—almost one year after *The Fix* published the Cliffside Review in

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1 March 2012.” *Id.* The Court should again decline to “accept as true factual allegations  
2 that are contradicted by documents subject to judicial notice.” *Id.*<sup>1</sup>

3 The Amended Complaint also alleges that “[w]hile owned by Recovery Media,  
4 *The Fix* did not make any representations about the methodology used to create the  
5 reviews and ratings.” FAC ¶ 16. Again, not so. Judicially noticeable materials show  
6 that Recovery Media stated, “We offer rigorously reported Rehab Reviews, with input  
7 from thousands of alumni.” RJN Ex. A at 17.<sup>2</sup>

8 **D. In 2013, Sober Media buys *The Fix* out of bankruptcy.**

9 In 2013, Recovery Media filed for bankruptcy, through which *The Fix* was sold  
10 to Defendant Sober Media. FAC ¶ 17. After the sale, *The Fix* maintained pre-existing  
11 content, including the 2011 Passages Review and the 2012 Cliffside Review. *See*  
12 Compl. ¶ 16 (after the sale, the Cliffside “review itself remained word-for-word  
13 identical”); *id.* ¶ 26 (Defendants “maintain[ed] the review of Passages Malibu”).

14 The star ratings of both facilities also remained except for three *increases*.  
15 Cliffside’s treatment and overall ratings were each raised from 4 to 5 stars, while  
16 Passages’ overall rating was raised from 2 to 2½ stars. RJN Ex. A at 6, 9 (showing that  
17 Passages’ overall rating increased to 2½ stars in September 2014).

18 **E. In 2016, Grasshopper agrees to a Passages re-review but never  
19 returns surveys.**

20 On June 8, *The Fix*’s Editor-in-Chief, Allison McCabe—who had been told that  
21 Grasshopper was interested in a re-review of Passages—emailed Grasshopper to  
22 explain that process. RJN Ex. B at 1; *see also* FAC ¶ 35. On July 21, Grasshopper

23 \_\_\_\_\_  
24 <sup>1</sup> As Defendants previously explained, the fact that rehabilitation centers advertise  
25 on a website about addiction treatment in no way plausibly suggests that reviews of  
those centers are somehow false or “native advertising.” Mot. to Dismiss 12-13, ECF  
No. 11-1.

26 <sup>2</sup> That matters because it makes Grasshopper’s theory—that the disclosure of  
27 “input from thousands of alumni” did not make the reviews on *The Fix* misleading, but  
disclosure of “five completed surveys” did—even less tenable. It also underscores that  
28 the statute of limitations ran long ago.



1 replied with a threat to sue if the 2011 Passages Review was not removed within two  
2 weeks. RJN Ex. B at 4. Grasshopper did not assert that anything in the 2011 Passages  
3 Review was false or misleading. Instead, Passages insisted that this Review did not  
4 comply with *The Fix*'s internal processes for compiling reviews. *Id.*; *see also* FAC  
5 ¶ 35. It explained that “[n]o one ever contacted Passages or gave them a survey to pass  
6 out to their alumni.” RJN Ex. B at 4.<sup>3</sup>

7 In response, Ms. McCabe wrote a detailed email explaining *The Fix*'s policy of  
8 hosting pre-acquisition reviews in the absence of something more current:

9 When new management took over after the bankruptcy, we kept the prior  
10 reviews up. That's what we do unless we have something more current to  
11 replace them with, which is where the re-review process comes in. It is  
12 fair and quick, with facilities selecting the alumni to whom surveys are  
13 sent. . . . If you decide to participate, participation is free, you'll get a  
14 survey link to give to your alumni, and we will move promptly to prepare  
15 and post a new review using their survey responses.

16 RJN Ex. B at 2.

17 Shortly after Ms. McCabe's email, Grasshopper agreed to engage in the re-  
18 review process. RJN Ex. B at 6-7. Ms. McCabe asked Grasshopper to send the survey  
19 to Passages alumni. *Id.* at 14. But even after repeated apologies, promises, and  
20 excuses—including a vacation, pneumonia, and a “busy” year—Grasshopper never  
21 delivered the surveys. *Id.* at 17, 19, 21.

22 The Amended Complaint alleges “Plaintiff reasonably inferred [from Ms.  
23 McCabe's emails] that written surveys from Passages Malibu clients did not exist and  
24 never existed.” FAC ¶ 35. But the emails support no such inference, and the underlying  
25 assertion is false; the review *itself* discloses that at least five patients of Grasshopper  
26

27 <sup>3</sup> As discussed below (*infra* 11-12), this email demonstrates that Passages knew  
28 all along whether it received surveys to distribute to alumni. This admission thoroughly  
undermines Grasshopper's attempt to invoke the discovery rule.

1 were surveyed. RJN Ex. A at 6; *see* Anti-SLAPP Motion at 21-22. Defendants again  
2 invite the Court to review the handful of emails between Ms. McCabe and Grasshopper  
3 (RJN Ex. B), alongside the survey results quoted in the review (*id.* Ex. A at 6).

4 **F. In 2017, *The Verge* writes about *The Fix*'s ownership.**

5 In November of 2017, *The Verge* published an article entitled *Review Sites Have*  
6 *Deep Ties to the Rehabs They Promote*. FAC ¶ 32; RJN Ex. C. The article reported that  
7 Sober Media and Cliffside are both owned by Mr. Taite. RJN Ex. C at 1. It also noted  
8 that this fact was “well-known in the industry” and that the practice of overlapping  
9 ownership was common among numerous other rehab centers. *Id.* at 2.<sup>4</sup>

10 **G. In 2018, Grasshopper files suit, and the Court dismisses.**

11 Grasshopper filed this action several months later, in 2018. The complaint  
12 asserted a federal false advertising claim under the Lanham Act, along with false  
13 advertising, trade libel, and unfair competition claims under California law. Defendants  
14 filed a motion to dismiss under Rule 12(b)(6) and a special motion to strike the state  
15 law claims under the anti-SLAPP statute. The Court granted Defendants’ motion to  
16 dismiss, holding that Grasshopper’s federal and state false advertising claims based on  
17 the Process and Mission Statements were time-barred. Order 5-8. The Court also held  
18 that Grasshopper’s “allegations of harm were vague and conclusory” because  
19 Grasshopper failed to explain how slightly increasing the facilities’ ratings “caused a  
20 diversion of sales from Passages to Cliffside or a lessening of the goodwill associated  
21 with Plaintiff’s products when *The Fix* had always given Cliffside a substantially  
22 higher rating than Passages.” Order 7 (citations, brackets, and ellipsis omitted).<sup>5</sup>

23  
24 <sup>4</sup> As explained in the contemporaneously filed Anti-SLAPP Motion, Grasshopper  
25 itself owns at least five websites that give the impression they are published by trusted  
institutions, but in fact exist to promote Passages. *See* Anti-SLAPP Motion 22-23.

26 <sup>5</sup> The Court explained that because “claims of unfair competition and false  
27 advertising under state statutory and common law are substantially congruent to claims  
28 under the Lanham act[. . .] the analysis of Plaintiff’s federal and state false advertising  
claims are consolidated for this order.” Order 5.



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1 The Court declined to exercise supplemental jurisdiction over Grasshopper’s  
2 remaining state law claims. Order 7-8. The Court also declined to resolve Defendants’  
3 anti-SLAPP motion without first giving Grasshopper a chance to amend. The Court  
4 noted, however, that “[i]f the offending claims remain in the first amended complaint,  
5 the anti-SLAPP remedies remain available to defendants.” *Id.* at 8.

6 **H. Grasshopper files an Amended Complaint.**

7 Grasshopper then filed an Amended Complaint, asserting the same claims as the  
8 original complaint, again based on the Process and Mission Statements. At the hearing  
9 on Defendants’ original motions, counsel for Grasshopper made several statements that  
10 remain critical to understanding the Amended Complaint. Most importantly, counsel  
11 repeatedly stressed that Grasshopper’s case is ultimately premised on Passages’ rating,  
12 and is particularly “focused on the rating for treatment” (which was given by Recovery  
13 Media in 2011 and never changed by any Defendant). Hrg. Tr. 11; *id.* at 9 (“the lawsuit,  
14 specifically the Lanham Act claim, is not directed at the review, it’s directed at the  
15 ratings”). Counsel for Grasshopper also underscored that the ratings themselves, not  
16 any statements elsewhere on *The Fix*, are the only thing that matters to consumers:  
17 “Very frequently, they don’t even read reviews or whatever additional information that  
18 is contained within an advertisement beyond the rating itself.” *Id.* at 16.

19 **ARGUMENT**

20 **I. Grasshopper’s Amended Complaint Fails to Remedy the Defects the Court**  
21 **Previously Concluded Were Fatal to Its False Advertising Claims.**

22 In dismissing Grasshopper’s federal and state false advertising claims, the Court  
23 spoke clearly about their defects and gave explicit instructions about what Grasshopper  
24 must do to remedy them. In sum, the Court told Grasshopper to explain (1) why it could  
25 not reasonably have discovered its claims based on the Process and Mission Statements  
26 within the statute of limitations period, and (2) how it actually suffered any harm at the  
27 hands of Defendants. Order 5-8.

28 Despite the Court’s clear instructions, Grasshopper’s Amended Complaint fails

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1 to remedy these defects. This should be unsurprising: the defects the Court identified  
2 cannot be remedied by more artful pleading; they are fundamental flaws in  
3 Grasshopper’s claims. The Court should therefore dismiss the false advertising claims  
4 for the same reasons it dismissed them before.

5 **A. Any Claim Based on the Process Statement Is Time-Barred for the**  
6 **Reasons the Court Previously Explained.**

7 In its dismissal order, the Court held that Grasshopper’s false advertising claims  
8 based on the 2011 Passages Review and the Process Statement were time-barred  
9 because (1) the review and ratings were published in March 2011, and (2) the Process  
10 Statement was posted on *The Fix* website by October 1, 2014, which gave Grasshopper  
11 actual or constructive notice. Order 5-6. Both these acts of publication occurred more  
12 than three years before Grasshopper’s complaint was filed.<sup>6</sup>

13 The Court also rejected Grasshopper’s attempt to invoke the discovery rule—  
14 *i.e.*, that Grasshopper “was unaware that *The Fix* failed to use surveys in its review  
15 until the email exchange between Plaintiff and McCabe in 2016.” Order 6. The Court  
16 reasoned, correctly, that Grasshopper “knew or reasonably could have discovered  
17 whether *The Fix* ever sent surveys to Passages’ alumni,” and thus “whether it had a  
18 claim for false advertising when it had constructive notice of the review policy on  
19 October 1, 2014.” Order 6; *see Baby Trend, Inc. v. Playtex Prods., LLC*, No. 5:13-CV-  
20 00647, 2013 WL 4039451, at \*4 (C.D. Cal. Aug. 7, 2013) (citing *Gen. Bedding Corp.*  
21 *v. Echevarria*, 947 F.2d 1395, 1397 (9th Cir. 1991)).<sup>7</sup>

22 \_\_\_\_\_  
23 <sup>6</sup> The Court correctly explained that “the three-year statute of limitations begins  
24 to run on the initial publication of the actionable statement.” Order 5 (citing *Yaeger v.*  
25 *Bowlin*, 693 F.3d 1076, 1081-82 (9th Cir. 2012)). It also noted that although  
26 “[r]epublication of a statement can reset the statute of limitations,” the “Passages  
review itself has not been substantially altered since its initial publication in 2011,”  
and *The Fix*’s “alteration [of the star ratings] was before September 15, 2014, which  
does not save Plaintiff’s claim.” Order 5 n.2.

27 <sup>7</sup> In *Baby Trend*, the court dismissed where the plaintiff “fail[ed] to show that it  
28 took steps to investigate the validity” of a claim that a Playtex product was ‘Proven #1

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1 Nothing has changed in Grasshopper’s Amended Complaint. Grasshopper  
2 continues to rely on the Process Statement as a basis for its false advertising claims,  
3 and it continues to assert, based on the email exchange with Ms. McCabe, that “[b]efore  
4 July 31, 2016, Plaintiff did not know and could not have reasonably known that *The*  
5 *Fix* had lied and had not received client surveys from Passages Malibu clients.” FAC  
6 ¶ 35. But the Amended Complaint still entirely fails to explain why Grasshopper could  
7 not have discovered “whether *The Fix* ever sent surveys” to Passages for it to forward  
8 to its alumni. Order 6. That is because it cannot do so.

9 As of October 2014, the Process Statement said that *The Fix* “invite[s] *selected*  
10 *centers* to solicit former clients to complete a detailed, 20-question survey,” FAC ¶ 21  
11 (emphasis added), meaning that Passages knew or should have known *at that time*  
12 whether it received such an invitation. *See* Order 6; *Baby Trend*, 2013 WL 4039451, at  
13 \*4. Indeed, Grasshopper itself asserts it has known all along that *The Fix* did not send  
14 it surveys to distribute to its alumni: it claimed in 2016 that *The Fix* failed to comply  
15 with the Process Statement because “[n]o one ever contacted Passages or gave them a  
16 survey to pass out to their alumni.” RJN Ex. B at 4. Grasshopper cannot plead its way  
17 around these facts. Accordingly, any false advertising claim based on the Process  
18 Statement is time-barred for the same reasons the Court has already explained.

19 **B. Any Claim Based on the Mission Statement Is Time-Barred for the**  
20 **Reasons the Court Previously Explained.**

21 Grasshopper fares no better with respect to the Mission Statement. As it did  
22 \_\_\_\_\_  
23 in *Odor Control*.” 2013 WL 4039451, at \*4. The plaintiff had also failed to allege “any  
24 explanation for how they lacked means of obtaining that knowledge or how the facts  
25 could not have been discovered at an earlier date.” *Id.* Other cases impose a similarly  
26 stringent burden. *See, e.g., Yumul v. Smart Balance, Inc.*, 733 F. Supp. 2d 1117, 1133  
27 (C.D. Cal. 2010) (dismissing where plaintiff failed to prove that “she had no actual or  
28 constructive knowledge of facts sufficient to put her on inquiry” before discovery of  
defendant’s fraudulent action); *Saaremets v. Whirlpool Corp.*, No. 2:09-CV-02337,  
2010 WL 11571214, at \*5 (E.D. Cal. Mar. 19, 2010) (“[W]hen the plaintiff . . . has the  
opportunity to obtain knowledge from sources open to his investigation . . . the statute  
commences to run.”).

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1 before, Grasshopper alleges it first learned of Sober Media and Cliffside’s common  
2 ownership from a November 2017 article on *The Verge*. FAC ¶ 32. But once again, the  
3 Amended Complaint contains *no* allegation that Grasshopper could not have  
4 discovered this fact through the exercise of reasonable diligence.

5 **1. The Court Has Already Rejected Grasshopper’s Argument.**

6 As an initial matter, both the Mission Statement and Grasshopper’s discovery  
7 rule argument are old news. In its original papers, Grasshopper identified the “sole  
8 bias” language in the Mission Statement as a false factual assertion grounding its  
9 Lanham Act claim. MTD Opp. 6, 9. Grasshopper originally alleged (as it does again)  
10 that the relationship between Mr. Taite and *The Fix* “was unknown to Plaintiff until  
11 approximately November, 2017, when an independent website called The Verge  
12 published an article on the issue.” Compl. ¶ 17. And Grasshopper, while admitting the  
13 Mission Statement was added no later than September 8, 2014, previously contended  
14 the limitations period was tolled until it learned Mr. Taite owned The Fix in November  
15 2017. MTD Opp. 6; McCauley Decl. ¶ 3, ECF No. 20.

16 The Court rejected Grasshopper’s argument. It held that allegations of  
17 Grasshopper’s ignorance were “not enough” to invoke the discovery rule. Order 7.  
18 Rather, “the Plaintiff must also plead that it could not have discovered this relationship  
19 through reasonable diligence or that this information was not otherwise publicly  
20 available.” *Id.* This requirement was fatal to the original claim because “[t]here [were]  
21 no such allegations in the . . . complaint.” *Id.* So too with the Amended Complaint.

22 **2. Grasshopper Has Not Remedied the Flaw in Its Discovery Rule**  
23 **Argument With Respect to the Mission Statement.**

24 Despite the Court’s explicit instruction, Grasshopper did not fix its discovery  
25 rule problem in the Amended Complaint. Grasshopper again alleges it did not discover  
26 the relationship between Cliffside and *The Fix* until the November 2017 article in *The*  
27 *Verge*. FAC ¶ 32. The Amended Complaint adds an allegation that *The Verge* “further  
28 reported that ‘people reading [*The Fix*] had no way to know the connection (until

1 disclaimers appeared after The Verge approached the sites for comment).” *Id.* But this  
2 “allegation” is nothing more than a quotation of *The Verge’s* view that website readers  
3 had no way of discerning the connection until disclaimers were added to the site. That  
4 is a critical distinction, particularly given that *The Verge* also said, in the *very same*  
5 *sentence* from which the Amended Complaint selectively quotes, that this information  
6 was “relatively well-known within the industry.” RJN Ex. C at 2.

7 It is thus telling that there is *no* allegation, not even a conclusory one (much less  
8 a factual one), that *Grasshopper* could not have discovered the relationship through  
9 reasonable diligence, and *no* allegation that *Grasshopper* “took steps to investigate the  
10 validity” of the sole-bias claim. *Baby Trend*, 2013 WL 4039451, at \*4. The Court’s  
11 original holding thus applies equally to the Amended Complaint—the discovery rule  
12 is not met, and any claim based on the Mission Statement is time-barred.

13 The absence of even minimal affirmative allegations of the discovery rule  
14 elements is alone enough to defeat *Grasshopper’s* claim. But it is worth noting that  
15 *Grasshopper’s* new allegations point to the reason it did not fix the defect in the original  
16 complaint: It did not because it could not. By alleging that *The Verge* discovered  
17 through investigation that *The Fix* was owned by Mr. Taite, *Grasshopper* tacitly  
18 acknowledges that it, too, could have discovered this information by exercising  
19 reasonable diligence. FAC ¶ 32. *Grasshopper* admitted it had ready access to *The Fix’s*  
20 staff, and discussed the 2011 Passages Review with them, both before and after Sober  
21 Media purchased the site in 2013 and posted the Mission Statement in 2014. Compl.  
22 ¶¶ 20–21. And *Grasshopper* had every reason to investigate in light of the grievous  
23 harm it alleges from the Passages review, which had been on *The Fix* since 2011. But  
24 *Grasshopper* has not alleged it undertook the required investigation, because no such  
25 investigation was undertaken. *Baby Trend, Inc.*, 2013 WL 4039451, at \*4 (citing *Gen.*  
26 *Bedding Corp. v. Echevarria*, 947 F.2d 1395, 1397 (9th Cir. 1991)) (dismissing where  
27 plaintiff “fail[ed] to show that it took steps to investigate the validity” of a claim that a  
28 *Playtex* product was “Proven #1 in Odor Control” and failed to provide “any



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1 explanation for how they lacked means of obtaining that knowledge or how the facts  
2 could not have been discovered at an earlier date.”); *Saaremetts*, 2010 WL 11571214,  
3 at \*5 (“[W]hen the plaintiff . . . has the opportunity to obtain knowledge from sources  
4 open to his investigation . . . the statute commences to run.”). Any false advertising  
5 claim based on the Mission Statement is time-barred.

6 **C. The Amended Complaint Contains the Same “Vague and Conclu-**  
7 **sory” Allegations of Harm the Court Previously Found Inadequate.**

8 In addition to the fatal statute of limitations defects, the Court held that  
9 “Plaintiff’s factual allegations of harm [were too] vague and conclusory” to “state a  
10 claim for false advertising.” Order 7. The Court concluded that “Plaintiff fail[ed] to  
11 allege sufficient facts explaining how the addition of a single star to Cliffside’s rating  
12 caused a ‘diversion of sales from Passages to Cliffside or a lessening of the goodwill  
13 associated with Plaintiff’s Products’ when *The Fix* had always given Cliffside a  
14 substantially higher star rating than Passages.” Order 7 (citation omitted).<sup>8</sup>

15 Grasshopper’s Amended Complaint does not remedy this defect. The allegations  
16 of harm in the Amended Complaint are *materially identical* to the allegations in the  
17 original complaint. The original complaint alleged:

18 27. Defendants’ false and misleading statements about Passages Malibu,  
19 particularly in comparison to the glowing review and rating for Cliffside  
20 Malibu, have caused Plaintiff to suffer a decline of business, diversion of  
21 clients, loss of goodwill, and injury to business reputation, causing  
22 damages in excess of \$50 million. Upon information and belief, in this  
23 same time period, Cliffside Malibu has experienced an increase in patient  
24 inquiries and enrollments.

25 Compl. ¶ 27; *see also* Compl. ¶ 25 (“The Fix did not want to remove the false Passages  
26 Malibu review and rating because it would decrease traffic to The Fix, and by

27 <sup>8</sup> This reasoning applies with still greater force to Defendants increasing Passages’  
28 rating—Grasshopper cannot possibly allege that this somehow caused it harm.

1 extension, the website’s advertising revenue.”).

2 Adding nothing, the Amended Complaint only rearranges these allegations:

3 27. As a result of the false and misleading statements alleged above,  
4 Passages Malibu has suffered a decline of business, diversion of clients,  
5 loss of goodwill, and injury to business reputation, causing damages to  
6 Plaintiff in excess of \$50 million.

7 28. Upon information and belief as a result of the false and misleading  
8 statements alleged above, Cliffside Malibu has experienced an increase in  
9 patient inquiries and enrollments.

10 29. Upon information and belief as a result of the false and misleading  
11 statements alleged above, The Fix has experienced increased traffic and  
12 increased advertising revenue.

13 FAC ¶¶ 27-29.

14 Turning two paragraphs into three—without adding any new facts—does not  
15 make those allegations any less vague or conclusory. Grasshopper still has not alleged  
16 “facts explaining how the addition of a single star to Cliffside’s rating” caused it  
17 harm—let alone how *increasing* Passages’ rating caused it harm. Order 7; *see*  
18 *Southland Sod Farms v. Stover Seed Co.*, 108 F.3d 1134, 1139 (9th Cir. 1997); *see also*  
19 Hrg. Tr. 9 (confirming that Grasshopper’s false advertising claims stem from “the  
20 ratings”); *id.* at 16.

21 Accordingly, even if Grasshopper’s false advertising claims were not barred by  
22 the statute of limitations (they are), they independently fail for the same reasons the  
23 Court has already explained. Dismissal of such vague and conclusory allegations with  
24 prejudice is particularly appropriate “where the plaintiff has previously been granted  
25 leave to amend and has subsequently failed to add the requisite particularity to its  
26 claims.” *Zucco Partners*, 552 F.3d at 1007.

\* \* \*

Because Grasshopper’s amended false advertising claims suffer from the identical flaws of the original false advertising claims, the Court should grant Defendants’ motion and dismiss these claims with prejudice.

**II. Grasshopper’s False Advertising Claims Fail for Many Additional Reasons.**

The Court need go no further than its earlier reasoning in order to dismiss Grasshopper’s amended false advertising claims. But those claims independently fail for a litany of additional reasons.

**A. The Ratings of Passages and Cliffside Are Unactionable Opinions.**

Despite its shifting theories and allegations, Grasshopper has repeatedly made one thing clear: its false advertising claims are ultimately premised on the negative star ratings *The Fix* gave Passages (particularly the one-star rating for treatment) and the positive star ratings it gave Cliffside. *See, e.g.*, Hrg. Tr. 9 (“Just to clarify, the lawsuit, specifically the Lanham Act claim, is not directed at the review, it’s directed at the ratings.”). But it is black-letter law that non-provable opinions (i.e., statements of subjective belief based on true facts) are categorically protected by the First Amendment. *See Milkovich v. Lorain Journal Co.*, 497 U.S. 1, 20 (1990) (using the example: “In my opinion Mayor Jones shows his abysmal ignorance by accepting the teachings of Marx and Lenin.”). And star ratings on *The Fix* are a paradigmatic example of non-provable opinions. If declaring a movie or cheeseburger is “great—five stars” or “terrible—one star” is protected by the First Amendment (which no one would deny), so are similar ratings of luxury rehabilitation treatment programs.

Put simply, opinions such as those here can never support a claim for false advertising under the Lanham Act. *See Coastal Abstract Serv., Inc. v. First Am. Title Ins. Co.*, 173 F.3d 725, 731 (9th Cir. 1999) (statements not “capable of being proved false or of being reasonably interpreted as a statement of objective fact” cannot give rise to Lanham Act liability); *Donini Int’l, S.P.A. v. Satec (USA) LLC*, No. 03-CV-9471, 2004 WL 1574645, at \*7 (S.D.N.Y July 13, 2004) (critical articles in trade magazine

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1 not commercial speech under Lanham Act).

2 **B. Grasshopper Has Identified No False Statement of Fact.**

3 To the extent Grasshopper attempts to argue the Process and Mission Statements  
4 somehow transform the ratings into actionable statements, it is also wrong. Not only  
5 does the “transformation” theory fail as a matter of law and common sense, but the  
6 Amended Complaint does not adequately allege that *either* statement is actually false.  
7 As to the Process Statement, the purported admission upon which Grasshopper relies  
8 is no admission at all, and the 2011 Passages Review on its face shows that five alumni  
9 were surveyed. As to the Mission Statement, Grasshopper concedes the 2011 Passages  
10 and 2012 Cliffside Reviews were published by an independent third party and not  
11 materially changed by Defendants. That means Grasshopper cannot plausibly allege  
12 the reviews are “biased” due to Cliffside and Sober Media’s common ownership today.

13 **Process Statement.** Grasshopper bases its allegation that the Process Statement  
14 is false on an email exchange with Ms. McCabe in 2016, stating that “Plaintiff  
15 reasonably inferred [from Ms. McCabe’s emails] that written surveys from Passages  
16 Malibu clients did not exist and never existed.” FAC ¶ 35. But the emails warrant no  
17 such inference. They simply say that the survey process may have been different under  
18 previous management. RJN Ex. B at 2. Nor is it true that *The Fix* published its reviews  
19 and ratings in the absence of client surveys; the Passages review, for example, *on its*  
20 *face* discloses that at least five Grasshopper alumni were surveyed. RJN Ex. A at 6;  
21 Anti-SLAPP Motion at 21-22. Grasshopper has never disputed the authenticity of the  
22 patient comments quoted in the 2011 Passages Review or the 2012 Cliffside Review.  
23 *E.g.*, FAC ¶ 14. Those comments could only have come through a “survey process.”

24 Moreover, Grasshopper continues to suggest that the Process Statement requires  
25 *The Fix* to generate its reviews and ratings formulaically, based exclusively on alumni  
26 survey results. *See, e.g.*, FAC ¶¶ 23, 26. But the Process Statement makes perfectly  
27 clear that the reviews and ratings are *not* solely the aggregation of survey results, but  
28 also consider “*other information* obtained through the survey process.” FAC ¶ 21

1 (emphasis added). The reviews on their face discuss things that would not have come  
2 from client ratings or comments, but rather other publicly available sources that came  
3 to *The Fix*'s attention during the survey process—from details like a facility's address  
4 or physical surroundings, to broad observations about the facility's reputation in the  
5 industry. RJN Ex. A at 5-6. *The Fix* of course incorporated this "other information" into  
6 its reviews and ratings, like any responsible publication would, and as the Process  
7 Statement said it would. Grasshopper's suggestion that *The Fix* purported to blind itself  
8 to anything outside the narrow confines of the surveys themselves is implausible.

9 **Mission Statement.** The Mission Statement likewise cannot ground  
10 Grasshopper's false advertising claims because it is likewise not a false statement of  
11 fact. First, The Fix said nothing false in stating that its "sole bias" is to destigmatize,  
12 support, and assist people in recovery. "Bias" means "an inclination of temperament  
13 or outlook." *Bias*, *Merriam-Webster Online Dictionary* (updated May 17, 2018).  
14 Grasshopper has offered no reason to believe that the "inclination" of The Fix was  
15 something other than what it stated—to help people without judging them.

16 To the extent Grasshopper's theory is that the "sole bias" statement is deceptive  
17 with respect to the Passages or Cliffside Reviews in light of Mr. Taite's ownership of  
18 Cliffside, it also fails. These reviews and ratings were posted on *The Fix* well before  
19 Sober Media acquired it, and have not been altered since (except that *both* facilities'  
20 ratings have been increased slightly). It is therefore beyond dispute that Sober Media's  
21 common ownership with Cliffside had no effect on the 2011 Passages or 2012 Cliffside  
22 Reviews. In suggesting *The Fix* should have told its readers that the 2011 Passages and  
23 2012 Cliffside Reviews were somehow shaped by *The Fix*'s common ownership with  
24 Cliffside, it is *Grasshopper* that is demanding a false statement be made to the public.

25 In any event, assertions that a business has no "bias" are textbook non-actionable  
26 puffery. See, e.g., *Prager Univ. v. Google LLC*, No. 5:17-CV-06064, 2018 WL  
27 1471939, at \*11 (N.D. Cal. Mar. 26, 2018) ("statements about YouTube's viewpoint  
28 neutrality . . . [we]re non-actionable puffery under the Lanham Act."); *Boca Raton*

1 *Firefighters v. Bahash*, 506 F. App’x 32, 34 (2d Cir. 2012) (representations that  
2 company used “‘transparent and independent decision-making’ to produce  
3 ‘independent and objective analysis’ . . . [we]re mere commercial puffery”).

4 **C. The Failure to Disclose Common Ownership Is Not Actionable.**

5 Given that the Mission Statement cannot possibly be false in relation to the 2011  
6 Passages and 2012 Cliffside Reviews, *The Fix*’s failure to disclose common ownership  
7 is unactionable under the Lanham Act. “A simple failure to disclose is not a violation  
8 of the Lanham Act because the absence of any statement is neither ‘false’ nor a  
9 ‘representation.’” *Novation Ventures, LLC v. J.G. Wentworth Co., LLC*, No. 15-CV-  
10 00954, 2015 WL 12765467, at \*7 (C.D. Cal. Sept. 21, 2015) (dismissing Lanham Act  
11 claim premised on failure to disclose common ownership) (citation omitted). Only  
12 where that failure renders some other *affirmative* statement false or misleading is it  
13 actionable. *Compare Register.com, Inc. v. Domain Registry of Am., Inc.*, No. 02-CV-  
14 6915, 2002 WL 31894625, at \*14 (S.D.N.Y. Dec. 27, 2002) (rejecting Lanham Act  
15 claim premised on failure to disclose common ownership where nondisclosure did not  
16 alter the character of any affirmative representation), *with Lamothe v. Atl. Recording*  
17 *Corp.*, 847 F.2d 1403, 1407 (9th Cir. 1988) (denying motion to dismiss Lanham Act  
18 claim premised on partial but incomplete disclosure of authorship, where incomplete  
19 disclosure deprived additional authors of recognition). But here, because both reviews  
20 were in fact published by an independent third party, and Sober Media’s lone action  
21 was to slightly increase *both* facilities’ ratings, the failure to disclose common  
22 ownership does not render the Mission Statement false or misleading.

23 **D. The Process and Mission Statements Are Not Commercial**  
24 **Advertising or Promotion.**

25 Neither the Process Statement nor the Mission Statement qualifies as  
26 commercial advertising or promotion, because *The Fix* made neither statement for the  
27 purpose of proposing a commercial transaction of any kind. They accordingly do not  
28 trigger the Lanham Act. 15 U.S.C. § 1125(a)(1)(B) (imposing liability on “any person

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1 who . . . in commercial advertising or promotion . . .”). Nor could they without  
2 presenting grave First Amendment concerns. *See, e.g., Mattel, Inc. v. MCA Records,*  
3 *Inc.*, 296 F.3d 894, 906 (9th Cir. 2002) (“If speech is not ‘purely commercial’—that is,  
4 if it does more than propose a commercial transaction—then it is entitled to full First  
5 Amendment protection.”); *Hoffman v. Capital Cities/ABC, Inc.*, 255 F.3d 1180, 1185  
6 (9th Cir. 1991) (use of image not pure commercial speech where not “merely for the  
7 purpose of selling a particular product”); *see also Virginia State Bd. of Pharmacy v.*  
8 *Virginia Citizens Consumer Council, Inc.*, 425 U.S. 748, 762 (1976) (commercial  
9 speech does “no more than propose a commercial transaction.”).

10 Grasshopper previously recognized that the Statements were at most “hybrid”  
11 communications combining commercial and non-commercial elements, and that to  
12 prevail it must show that the communication (1) is an advertisement, (2) refers to a  
13 specific product or service, and (3) the speaker has an economic motivation for the  
14 speech. MTD Opp. 11 (citing *Enigma Software Grp. USA, LLC v. Bleeping Comput.*  
15 *LLC*, 194 F. Supp. 3d 263, 293-94 (S.D.N.Y. 2016)). But the challenged statements  
16 have none of these features. On the contrary, the statements advertise *nothing* and refer  
17 to *no* specific product. This case is thus unlike *Enigma*, where posts “unmistakably  
18 constitute[d] advertisements for the Affiliate products” and where the poster earned a  
19 commission on directed sales of those products. *Enigma*, 194 F. Supp. 3d at 294.

20 **E. Grasshopper Itself Has Said It Is the Ratings, Not the Process and**  
21 **Mission Statements, that Are Material to Consumers.**

22 The Lanham Act requires that any misleading statement be material to be  
23 actionable. *Skydive Arizona, Inc. v. Quattrocchi*, 673 F.3d 1105, 1110 (9th Cir. 2012).  
24 And here, no one could seriously believe consumers relied on the Process or Mission  
25 Statements in deciding to forego treatment at Passages. As Grasshopper itself has said,  
26 readers look at *ratings* to determine which treatment facility to attend. *E.g.*, Hrg Tr. 9  
27 (confirming that “the lawsuit, specifically the Lanham Act claim, is . . . directed at the  
28 ratings”); *id.* at 16 (“Very frequently [consumers] don’t even read reviews or whatever

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1 additional information is contained within an advertisement beyond the rating itself.”).  
2 Grasshopper’s own statements show that it is the *ratings*, not the Process and Mission  
3 Statements, that “influence the purchasing decision” of a customer. *Skydive Arizona*,  
4 673 F.3d at 1110. But as noted, the ratings themselves are unactionable opinions that  
5 cannot form the basis of a false advertising claim. That leaves Grasshopper with no  
6 statement both actionable and material upon which to base its false advertising claims.<sup>9</sup>

7 **F. Sober Media Acquired *The Fix* Free of Successor Liability.**

8 Grasshopper has repeatedly admitted and alleged that its claims are premised on  
9 the one-star treatment rating and other conduct that occurred before Sober Media  
10 acquired *The Fix* out of bankruptcy in 2013. *E.g.*, Hrg. Tr. 9; FAC ¶¶ 4, 20, 23, 48.  
11 Claims premised on pre-petition conduct are barred, however, because Sober Media  
12 bought *The Fix* “free and clear” of successor liability. *See* 11 U.S.C. § 363(f); *In re*  
13 *Motors Liquidation Co.*, 568 B.R. 217, 230 (S.D.N.Y. Bankr. 2017).

14 **III. Grasshopper’s Remaining State Law Claims Also Fail.**

15 In addition to its state and federal false advertising claims, Grasshopper asserts  
16 “libel per se” and unfair competition claims under California law. For the reasons  
17 explained below and in Defendants’ concurrently filed Anti-SLAPP Motion,  
18 Grasshopper’s remaining state law claims also fail.

19 1. Grasshopper does not state a claim for libel per se for three reasons.<sup>10</sup>

20 **First**, no Defendant has made a libelous statement. Grasshopper’s Amended  
21 Complaint *expressly* bases its libel claim on “Defendants’ review of Passages Malibu”

22 \_\_\_\_\_  
23 <sup>9</sup> Grasshopper’s own conduct underscores the immateriality of the Process  
24 Statement. When offered the opportunity to hand-select Passages alumni to complete  
25 surveys upon which a new review and rating would be created and published, Passages  
26 failed to follow through. RJN Ex. B at 17, 19, 21.

27 <sup>10</sup> Grasshopper labels its claim “libel per se,” but it actually asserts a claim for trade  
28 libel. California law has long been clear that libel per se involves “the person or  
reputation of the plaintiff,” whereas trade libel “relates to his goods” or the services he  
provides. *Shores v. Chip Steak Co.*, 279 P.2d 595, 597 (Cal. Dist. Ct. App. 1955). Here,  
Grasshopper’s allegations can plausibly be read only to concern the goods or services  
it provides at Passages Malibu.



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1 and “Defendants’ single-star rating of Passages Malibu for ‘Treatment.’” FAC ¶¶ 46,  
2 48. But both the review and treatment rating were published by *Recovery Media* and  
3 never changed by any Defendant. Moreover, Grasshopper identifies not a single false  
4 factual statement in the review, and star-ratings are unprovable opinions that cannot  
5 form the basis of a libel claim. *See Hofmann Co. v. E.I. du Pont de Nemours & Co.*,  
6 248 Cal. Rptr. 384, 387 (Ct. App. 1988) (“If [Defendants’] statements about [Plaintiff]  
7 are opinions, the cause of action for trade libel must of course fail.”).

8 **Second**, Grasshopper has not adequately alleged that it suffered direct financial  
9 harm. This requires “the loss of specific sales,” meaning “the plaintiff must identify  
10 the particular purchasers who have refrained from dealing with him, and specify the  
11 transactions of which he claims to have been deprived.” *Erlich v. Etner*, 36 Cal. Rptr.  
12 256, 259 (Cal. Dist. Ct. App. 1964). Grasshopper has done nothing of the sort—only  
13 alleging (vaguely and fantastically) that it suffered “damages . . . in excess of \$50  
14 million.” FAC ¶ 27. That is patently insufficient.

15 **Finally**, given that the allegedly libelous statements were published in 2011,  
16 Grasshopper’s trade libel claim is time-barred by California’s one-year statute of  
17 limitations. Cal. Code Civ. P. § 340(c); *see Christoff v. Nestlé USA, Inc.*, 213 P.3d 132,  
18 137-38 (Cal. 2009) (California abides by a “single-publication rule,” meaning the time  
19 to sue runs from the initial publication of a single mass communication).

20 2. Grasshopper fails to state a claim for “unlawful and fraudulent” conduct  
21 in violation of Section 17200 of the California Business and Professions Code (UCL).  
22 FAC ¶ 60. As a threshold matter, Grasshopper lacks standing to sue under the UCL  
23 because its UCL claim stems from Defendants’ alleged misrepresentations, but it has  
24 not “allege[d] [its] own reliance on the alleged misrepresentations, rather than the  
25 reliance of third parties.” *L.A. Taxi Coop., Inc. v. Uber Techs., Inc.*, 114 F. Supp. 3d  
26 852, 866 (N.D. Cal. 2015) (collecting cases). Grasshopper’s claim is that “readers of  
27 *The Fix*,” *not Grasshopper itself*, relied on *The Fix*’s statements and nondisclosures.  
28 FAC ¶ 60. Although another person’s reliance may suffice for UCL claims *not*

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1 premised on misrepresentations, the overwhelming weight of authority requires that “a  
2 UCL fraud plaintiff . . . allege that *he or she* was motivated to act or refrain from action  
3 based on the truth or falsity of a defendant’s statement.” *Kwikset Corp. v. Sup. Ct.*, 246  
4 P.3d 877, 888 n.10 (Cal. 2011) (emphasis added); *see L.A. Taxi*, 114 F. Supp. 3d at  
5 866. Because Grasshopper does not allege its own reliance, its UCL claim fails.

6 Nor has Grasshopper adequately alleged a UCL claim on the merits. Its  
7 “unlawful” prong claim fails because the violations upon which it is predicated—  
8 Lanham Act and false advertising, FAC ¶ 60—fail. *See Wilson v. Hewlett-Packard Co.*,  
9 668 F.3d 1136, 1140 (9th Cir. 2012). And its “fraudulent” prong claim fails because  
10 Grasshopper cannot establish that Defendants’ conduct would mislead “a reasonable  
11 consumer.” *Elias v. Hewlett-Packard Co.*, 903 F. Supp. 2d 843, 855 (N.D. Cal. 2012).  
12 That test is the same under the UCL as it is under California’s false advertising law. *Id.*  
13 Thus, again, because the false advertising claim fails, the UCL claim does as well.

14 **IV. At Minimum, All Claims Against Taite and Cliffside Must Be Dismissed.**

15 The Court should, at minimum, dismiss the claims against Taite and Cliffside.  
16 Grasshopper previously admitted that it must satisfy Rule 9(b) to establish liability with  
17 respect to these Defendants. MTD Opp. 21. But its Amended Complaint does not come  
18 close to that standard. Grasshopper offers only the same boilerplate legal conclusions  
19 of ownership, agency, and conspiracy that it alleged originally. *Compare, e.g.,* Compl.  
20 ¶ 9 (“Taite controls and is directly responsible for the actions of Clean & Sober Media  
21 and Cliffside Malibu”), Compl. ¶ 10 (“Defendants acted as the agent of the other  
22 Defendants with respect to the conduct that gives rise to the claims in this action.”),  
23 *and* Compl. ¶ 11 (“Defendants conspired and acted in concert with each other with  
24 respect to the conduct that gives rise to the claims in this action.”), *with* FAC ¶ 10  
25 (“Upon information and belief, Taite controls and is directly responsible for the actions  
26 of CSM and Cliffside Malibu, both of which are closely held corporations.”), FAC ¶ 11  
27 (“Defendants acted as the agent of the other Defendants with respect to the conduct  
28 that gives rise to the claims in this action.”), *and* FAC ¶ 12 (“Defendants conspired and

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1 acted in concert with each other with respect to the conduct that gives rise to the claims  
2 in this action.”).

3 Such form allegations do not suffice—at bottom, Grasshopper continues trying  
4 to hold Mr. Taite and Cliffside liable based solely on the fact that Mr. Taite owns both  
5 Sober Media and Cliffside. But common ownership alone does not make individual  
6 entities liable as co-conspirators. *See, e.g., Donini*, 2004 WL 1574645, at \*4 (common  
7 ownership of trade magazine for dry cleaning and laundry industry and dry cleaning  
8 equipment distributor not sufficient factual basis to allege distributor was responsible  
9 for offending articles under conspiracy theory). Nor does ownership in and of itself  
10 create an agency relationship. *See, e.g., Sonora Diamond Corp. v. Superior Court*, 99  
11 Cal. Rptr. 2d 824, 838-39 (Cal. Ct. App. 2000) (agency relationship requires more than  
12 control incident to ownership). And Grasshopper cannot predicate a conspiracy claim  
13 on the bare fact that Mr. Taite may have acted on behalf of Sober Media as an officer  
14 of the company. *See AccuImage Diagnostics Corp. v. Terarecon, Inc.*, 260 F. Supp. 2d  
15 941, 947-48 (N.D. Cal. 2003). Put simply, Grasshopper has not offered, because it  
16 cannot offer, *any* particularized allegations that would warrant the drastic step of  
17 ignoring corporate distinctions or piercing the corporate veil.

18 Because Grasshopper does not allege that Cliffside or Mr. Taite is legally  
19 responsible for content on *The Fix*, the Court should dismiss the claims against them.

20 **CONCLUSION**

21 For the foregoing reasons, the First Amended Complaint should be dismissed  
22 with prejudice.

23  
24 Dated: May 30, 2018

Respectfully submitted,  
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